

## Government of Western Australia Department of Jobs, Tourism, Science and Innovation

Western Australia Japan Trade Profile April 2020



Source: ABS 5368.0 International Trade in Goods and Services; and WA Department of Mines, Industry Regulation and Safety, Resource Data Files.

- Japan was Western Australia's largest export market from 1963 to 2005 and has been the second largest market since 2006.
- In 2019, Japan accounted for 13 per cent of the State's merchandise exports.
- Western Australia accounted for 42 per cent of Australia's merchandise exports to Japan in 2019.
- Western Australia exported \$24.0 billion of merchandise to Japan in 2019, above the annual average of \$20.3 billion over the past ten years.
- Petroleum accounted for 63 per cent of Western Australia's merchandise exports to Japan in 2019, followed by iron ore (30 per cent) and nickel ore (2 per cent).

Western A	Australia	a's maj	or tradin	ig partne	ers: 2019

Exports					
Rank	Market	\$billion	Share (%)		
1	China <sup>1</sup>	96.1	53		
2	Japan	24.0	13		
3	United Kingdom	12.4	7		
4	South Korea	10.3	6		
5	Singapore	7.4	4		
	Other	31.9	17		
	Total	182.2	100		

Imports					
Market	\$billion	Share (%)			
China <sup>1</sup>	5.4	16			
United States	4.4	13			
Japan	2.7	8			
Thailand	2.3	7			
Malaysia	2.3	7			
Other	16.3	49			
Total	33.4	100			
	Market China <sup>1</sup> United States Japan Thailand Malaysia Other	Market\$billionChina15.4United States4.4Japan2.7Thailand2.3Malaysia2.3Other16.3			

<sup>1</sup> Excludes Special Administrative Regions and Taiwan. Source: ABS 5368.0 International Trade in Goods and Services.

Major export commodities to Japan: 2019						
\$million	Share (%)	Annual change (%)	Rank as WA market			
15,231	63	-11	1			
7,139	30	+40	2			
424	2	-11	2			
312	1	-5	3			
225	1	-10	3			
697	3	n.a.				
24,028	100	+4	2			
	\$million 15,231 7,139 424 312 225 697	\$million Share (%)   15,231 633   7,139 300   424 2   312 1   225 1   697 3	\$million Share (%) Annual change (%)   15,231 63 -11   7,139 30 +40   424 2 -11   312 1 -5   225 1 -10   697 3 n.a.			

other manufactured goods. <sup>3</sup> Total merchanistise exports of minerals, petroleum, chemicals, agricultural and food, machinery and equipment, and other manufactured goods. <sup>3</sup> Total merchanistise exports of minerals, petroleum, chemicals, agricultural and food, machinery and equipment, and other manufactured

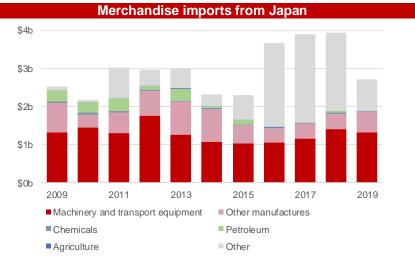
Source: ABS 5368.0 International Trade in Goods and Services; and WA Department of Mines, Industry Regulation and Safety, Resource Data Files.

- Japan was Western Australia's largest export market for petroleum in 2019, with petroleum exports to Japan falling 11 per cent to \$15.2 billion.
- Japan was Western Australia's second largest export market for iron ore in 2019, with iron ore exports to Japan rising 40 per cent to \$7.1 billion.
- Japan was Western Australia's second largest export market for nickel ore and third largest market for wheat and copper ore in 2019.
- In 2019, Western Australia's exports to Japan of:
  - Nickel ore fell 11 per cent to \$424 million.
  - Wheat fell 5 per cent to \$312 million.
  - Copper ore fell 10 per cent to \$225 million.

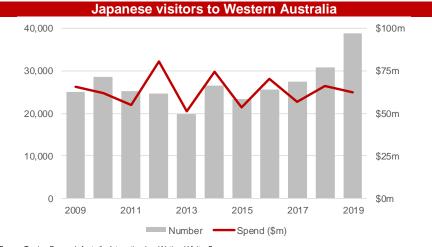
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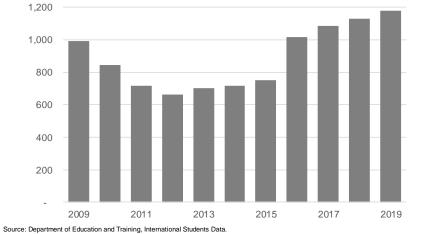


<sup>1</sup> Western Australia imports gold for further refining and re-export. Note – The 'Other' category includes confidential items from other categories. Confidential items are excluded from rankings of largest import items. Source: ABS 2586.0 International Trade in Goods and Services.



Source: Tourism Research Australia, International and National Visitor Surveys.





 Japan was Western Australia's third largest import market in 2019, accounting for 8 per cent of the State's merchandise imports.

- Western Australia imported \$2.7 billion of merchandise from Japan in 2019, below the annual average of \$3.0 billion over the past ten years.
- Machinery and transport equipment and other manufacturers accounted for 68 per cent of Western Australia's merchandise imports from Japan in 2019, followed by chemicals (1 per cent), agriculture (0.3 per cent), petroleum (0.02 per cent) and other goods – mainly gold<sup>1</sup> (31 per cent).
  - Japan was Western Australia's seventh largest market for international visitors in 2019, accounting for 4 per cent of the State's international visitors.
- Japanese visitors to Western Australia rose 26 per cent to 38,800 in 2019.
- Japanese visitors were Western Australia's tenth largest spenders in 2019, accounting for 3 per cent of the total international visitor spend.
- Japanese visitor spending in Western Australia fell 6 per cent to \$62 million in 2019.
- Japanese visitors to Western Australia spent \$1,603 on average per visit in 2019, the 19<sup>th</sup> highest among international visitors.
- Japan was Western Australia's 16<sup>th</sup> largest market for international students in 2019, accounting for 2 per cent of the State's international student enrolments.
- The number of Japanese students enrolled in Western Australia rose 4 per cent to 1,177 in 2019.
- Intensive English language courses accounted for 48 per cent of Japanese student enrolments in Western Australia in 2019, followed by non-award courses, such as foundation courses or study abroad and exchange programs (26 per cent), vocational education and training (18 per cent), higher education (7 per cent) and schools (2 per cent).